



MAHADHAN AGRITECH LIMITED

Sai Hira, Survey No.: 93, Mundhwa, Pune - 411 036, India

Phone : (91-20) 66458138

Email : rohit.lokhande@dfpcl.com

REQUEST FOR QUOTATION

Reference – MAL-Pouches-RA-2023-26

10th August 2023.

Subject: RFQ for Poly Pouches for packing Water Soluble / Speciality Fertilizers for Year. 2023-26

We plan to procure 250 GM/ 500 GM/ 1 KG poly pouches for packing foliar SF fertiliser on delivered basis at Koregaon Bhima/ Wagholi (Pune) location. The details of our requirements are as mentioned below.

1. 1 kg poly pouches for packing Water Soluble Fertilizers (WSF), 4 corner side sealed, top sealed, open at bottom (Quad sealing pouches) (min. 16 Grades)
2. 250 gm/ 500 gm/ 1 kg poly pouches for packing Micronutrients (MN), three side sealed, open at top, bottom Gusset (Standby Pouches) (min 22 Grades)

Detail specifications and quantity of all above is attached herewith as per Annex' A, B & C.

WSF/ MN Pouches shall be about to 9 colours printing.

MOQ for WSF Quad Sealed Pouches is 50,000 & MN Grades Standby Pouches is 30,000 .

Quantity variation will be limited to max.5%.

If the same specifications, New Jobs needs to be done, will be considered within the scope of this tender.

Design link (AI file and PDF) will be sent through mail/ WE Transfer website. **Delivery** of pouches will be made within max. **3 weeks from date of approval of cylinder proof**. Cylinder proof will be provided **within 1 week from the date of order confirmation**.

Kindly forward your Quotation in details indicating Unit Price, Freight & GST, in the given format attached as per **Annex' 'D'** (Cost Sheets). **The unit price will vary with the change in raw material price, while conversion cost element in the unit price will remain fixed for the contract validity of 3 years.**

The rate as on the date of PO shall be based on formula (conversion cost which will be fixed during that entire Contract period + variable RM cost based on actual RIL (Raw Material) price on the date of PO) with no change in annual freight cost per pouch. Formula will be the same for 3 years of the contract period. (Subject to no change in pouch Specs for 3 years)

Validity of contract will be 3 years from October 2023 till September 2026 or Validity start from the date of award of contract/ purchase order.

Requisite Electronic cylinders will have to be sourced by you and its cost needs to be indicated separately & will be reimbursed on actual basis by MAL. Cylinders will be property of MAL.

Quoted price, will be FOR delivered basis at Koregaon Bhima/ Wagholi Warehouse at Pune.

Our standard Payment Terms will be 45 days in case of MSME & 60 Days for Others from date of delivery and submission of original Invoice along with acknowledgement, through RTGS transaction.

Request to quote your price with detail costing (Conversion cost & Price per Pouch as per attached cost sheets) & revert on mail & with Tender Documents hard copies latest **by 21st August 2023**.

I. Scope of Work:

1. Tenders are invited from manufacturer of Pouches for supply of different types of Pouches as per MAL specifications/ RM grades as per ANNEXURE A & B. The supplier must satisfy himself completely regarding the terms & conditions of the tender, scope of work and working conditions at the units and get clarification, if any, before submitting the tender.
2. Negotiation can be done as MAL Committee will decide, through online Auction or online meeting Tools or telephonic communication. Final Conversion cost per Kg needs to be Bid in the Online Auction.
3. The successful Supplier shall furnish security deposit by way of Bank guarantee of Rs 5 Lacs of any nationalized bank only as per MAL bank Guarantee format, on receipt of intimation from MAL.
4. Printing of Pouches as per MAL Artwork for each type of Pouches number of colours for printing ranges from Min 01 to about 09 colours, printing varies for different types of Pouches.
5. Successful bidders must ensure a timely quality supply of Pouches as per MAL schedule communicated time to time. Quantity variation will be limited to max. 5%. (Tolerance Limit)
6. Loading, transporting, and unloading of Pouches to destinations assigned by MAL will be in the scope of suppliers.
7. Assignment of this contract to any third party or supply of Pouches from a third party is strictly prohibited and considered as breach of contract & may lead to imposition of penalty and /or termination of contract.
8. Annual Quantity of various types of Pouches mentioned in ANNEXURE -C, is estimated quantity and may increase or decrease as per MAL production requirement. In case delivery is not made as per schedule, liquidated damages (L.D.) shall be charged for every week of delay from the delivery date as per confirmed schedule. The L.D. shall be charged @ 0.5% of the value of the quantity as per confirmed delivery schedule. MAL reserves the right to cancel the order if delivery is delayed beyond 4 weeks. Defaults of 3 times shall be liable for contract termination.
9. Your Supplies will have to confirm to our specifications and should pass Product- Package compatibility & Shelf-Life Test. Quality inspection of Pouches will be done by MAL on receipt, MAL decision on quality of Pouches will be final and binding on suppliers. We reserved our right for self or third-party Inspection as per our discretion.

MAL shall also have the right to reject the consignment on basis of quality. Or Inspection will be done by our nominated inspection agency at your end and at our cost. The said inspection report of our nominated inspection agency will be final and binding on you. Rejections if any will be to your account.
10. Inspection and testing method of Pouches will be conducted as per the norms/ standard of packaging.
 - a. Test method for determination of breaking strength of Pouches
 - b. Test method for determination of visual inspection, dimension & mass of Pouches.
 - c. Quality is non-negotiable. Quality Certificate (COA) needed with each dispatch.
11. Rejection of Pouches, if any, will be lifted within 7 (seven) days from rejection and replacement of these Pouches should be done as a priority. If Supplier fails to lift rejected Pouches within 30 days from date of rejection, MAL will arrange for disposal of rejected Pouches without any liability or any compensation thereof to the supplier and the cost will be billed to the supplier.
12. For the rejected Pouches the Supplier shall be responsible for disposing/ scrapping the rejected Pouches by defacing, by putting crossing mark by paint on printed artwork. The Supplier shall not sale the rejected Pouches in the open market without defacing the same.
13. Submission of a tender will be conclusive evidence to the fact that the Supplier has fully satisfied himself as to the nature and scope of work to be done, procedures, conditions of contract, local precautions & statutory

compliances to be ensured, security rules to be followed and all other factors affecting the performance of the contract and the cost thereof.

14. It will be obligatory on the part of the Tenderer to sign the documents for all the component parts on each page.

15. The rates quoted by the suppliers shall remain firm till the completion of the contract period and during an extended period if any. Ink / Adhesive/ Chemical/ Processing or Labour charges / Stand-up charges are constant for contracted period. Only RIL Grades rate fluctuation will be applicable.

No escalation on any other ground shall be allowed.

16. Conversion cost should consist of filler cost, manufacturing cost, Cylinder cost for Pouches, Printing cost (including Ink & Adhesives), labor, profit, overheads, credit cost, loading, packing charges, freight, Unloading charges of Pouches, GST if applicable, Cylinder cost etc...

17. Pouches Bundle Size should be 500 for ease of counting. Need Sample pouch labelled on each Bundle for identification of material.

18. Tender document filled, signed & stamped on each page super scribing "Tender For procurement of Poly Pouch" should reach our Pune (Mundhwa) office on or before 21.08.2023 by 17.30 hours. Technically pre-qualified suppliers only shall be allowed to participate in Online Reverse Auction, subject to total compliance of terms and conditions of tender document and payment of EMD of Rs.1 Lac and submission of declarations as specified at **ANNEXURE -A**. (Declaration attached herewith). Tender document duly signed and along with DD towards EMD received after the closing date and time will not be considered. MAL will in no way be responsible for the tender document received late for whatsoever reasons. However, in case of any help / clarification regarding this tender document, specifications you may contact to undersigned.

19. EMD amount of Rs.1 lakh to be submitted along with the Tender by demand draft in favor of MAHADHAN AGRITECH LIMITED, Pune by New tenderers. The tenders received without EMD. shall be liable for rejection. If for any reason the bidder withdraws his bid at any time prior to expiry of the validity period or refuses to execute the work/supplies after issue of the letter of intent/purchase Order, the amount of Earnest Money is liable to be forfeited. Earnest Money Deposit will not carry interest. E.M.D. of the unsuccessful/Not participating bidders will be refunded as soon as possible.

If the Supplier given wrong information deliberately to create conditions for acceptance of the tender, the MAL reserves the right to reject such tenders without assigning any reason and forfeit the EMD amount.

20. For Old suppliers EMD Amount shall be considered from current payment which will be deducted in case of back out or non-performance.

21. By participating/ quoting for Tender you are given your consent to Supplier Code of Conduct (COC), which is already published on this website. Kindly go through it before submitting the Tender.

II. Eligibility Criteria:

(a) Supplier should be a manufacturer of PP/HDPE pouches for the last Three (03) years and should have an industry customer base like fertilizers, cement, food grains, industrial chemicals etc. during such period. The supplier shall attach Documents viz. Work Orders, contracts in support of the same.

(b) Supplier should have a minimum of 1000 MT (approx.50 Lacs Pouches) per month manufacturing capacity.

(c) The supplier shall be capable to manufacturer fertilizers Pouches / bags as per IS 9755:2003.

(d) Supplier should have comprehensive infrastructure facilities including quality control measures and own lamination and liner plant under one shed/premises.

(e) Certificate of GST registration should be attached.

(f) Copy of PAN under Income Tax Act in the name of the Supplier should be attached.

(g) Suppliers blacklisted by DFPC/STL/Other Public Sector Undertakings / Co-operative Sector **OR** de-listed by the above-referred Organizations in the last two years shall not be considered and such bids will be rejected (Supplier must submit an undertaking as per **ANNEXURE "A"**)

(h) Only one entity out of Sister concerns under the same management / group/ proprietor/ partners or having any other common criteria shall be considered for pre-qualification. (Supplier has to submit an undertaking as per **ANNEXURE "A"**)

i) Only pre-qualified suppliers technically approved by MAL can participate in online reverse auction.

j) Comply with the applicable acts, provisions related to personnel statutes (and the corresponding rules framed under these statutes) as may be applicable including, but not limited to statutory compliance like registration under ESIC Act, PF Act, GST and other statutory compliances to operate or do business in India. The supplier should carefully go through the Safety related rules as applicable in MAL and the statutory regulations to be strictly followed.

III. Duration & validity of contract:

1. The period of the contract shall be Three (03) years from the date of award of contract/ purchase order. However, the company may terminate the contract earlier without any notice if in the opinion of the Company the performance of the supplier is not satisfactory or in the event of breach of contract terms and condition, force majeure or at convenience.

2. The period of the contract may be extended for a further period of twelve (12) months with the same terms and conditions, which will be at the sole discretion of MAL.

3. The rates quoted shall be firm during the entire period of the contract and no escalation, whatsoever, on any account would be considered except on account of increase/ decrease in the prices of raw materials as per formula-based pricing mention in **ANNEXURE D** (Cost Sheet Format) & given Cost sheets for each variant.

IV. Commencement of work:

The Supplier(s) shall start supplying of Pouches within 25 days from the date of Contract/ purchase order issued by MAL and thereafter as per schedule communicated from time to time by MAL, during contract period as per specified delivery date in the PO/ email.

V. Arbitration:

Any dispute, difference, claim or question of interpretation of any nature arising between the parties with regard to this Tender/ Purchase Order/ Work Order/ Agreement regarding the meaning, respective rights, claims, liabilities and obligations under this Tender/ Purchase Order/ Work Order/ Agreement, including any question regarding its existence, validity or termination which is not resolved by amicable settlement shall be settled by arbitration in accordance with the Rules of Arbitration of the Indian Council of Arbitration (ICA) or any enactment or amendment thereof. Award passed shall be final and binding on both the parties. The venue of such arbitration proceedings shall be at Pune (India) and for interim relief under the Act, courts at Pune shall have the exclusive jurisdiction over this Agreement.

VI. Jurisdiction:

The Court at Pune, Maharashtra shall have exclusive Jurisdiction to deal with and decide any matter concerning the implementation, interpretation or rights and liabilities, termination or any legal matter whatsoever arising out of this Tender/ Purchase order, or any agreement entered between the Vendor/ Supplier and Company.

Tender Closing date & time: 21.08.2023 at 17.30 Hours

To be submitted to: Mahadhan Agritech Limited

K/A- Rohit Lokhande (CNB- Supply Chain)

Sai- Hira, S. No. 93, Mundhwa, Pune- 411 036.

Contact- 81800 63362. E- Mail - rohit.lokhande@dfpcl.com

For MAHADHAN AGRITECH LIMITED

rohit.lokhande@dfpcl.com/ 020-6645 8138

ANNEXURE -A (On letter head)

UNDERTAKING

I, S/o Sh., aged years,
working as Proprietor/ Partner /Director /Authorized Signatory on behalf of M/s
having registered office at, hereby solemnly affirm and declare as under:

(a) That no other Firm / Sister concern/ Associate belonging to the same group is participating / submitting this tender.

(b) That the bidder, their associate, sister concern etc. have not been blacklisted / de-listed or put on hold by any Institutional Agency/ Govt. Department / Public Sector Undertaking in the last two years.

In case any information or fact is found untrue or false, I may be disqualified/ debarred from all future dealings with MAL.

Dated:

(Signature of Authorized Representative)

Place:

Seal of the Firm



Mahadhan AgriTech Limited, Pune

ITEM SPECIFICATIONS

Packing Capacity :	1 Kg.
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Item :	Multifilm Laminated Poly Pouches
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Laminates :	12mic Pet + 130mic Poly mettalocene opaque white
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Raw material make /grade :

PET :	Jindal, PR Grade or equivalent
Poly :	metallocene grade or equivalent
Ink :	Sakata, Lamitop or equivalent
Adhesives :	Henkel, 2511 Grade

Size:

Sr. No.	Product	Size (in MM)
1	19:19:19 All	140 (W) X 270 (H) X 2 X 80 (G)
2	MAP (12:61:0)	
3	MKP (0:52:34)	
4	KNO3 (13:0:45)	
5	SOP (0:0:50)	
6	Calcium Nitrate (CaNo3)	
7	Magnesium Sulphate (MgSo4)	
8	13:40:13	
9	20:20:20	
10	Flowering Special (9:27:18+TE)	
11	Vegetable Special (15:25:10+TE)	

Parameters	Value	Tolerance
Dimensions	As per Product	" +/- 5mm
Total Thickness	142 micron	+/- 5%
Total GSM	138 GSM	+/- 5%
Seal Area	10 TO 15 mm	" +/- 1
Weight	16 GM	" +/- 5-10%

Side Seal	Should be proper
Seal Strength	4-6kg/25mm
Bond Strength	300-500g/25mm
Pouch Opening	Should be proper
Printing	As Approved by MAL, All WSF 6-7 color, SSF 7-9 color design, consider 6 to 9 color in each.

Sealing :	4 corner side sealed , top sealed, open at bottom, both side gusset
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Printing :	Multi Colour Rotogravure printing as per our approved design
	Printing will be Rotogravure as per Item specs , design and printing matter as approved by our Job Controller. Requisite design on CD / Artwork will be provided by us at our cost. Proofing / Sample will be approved by our Job Controller before commencement of mass production. Requisite Electronic cylinders will have to be sourced by you and its cost should be included in the unit price of the pouches



Mahadhan AgriTech Limited, Pune

ITEM SPECIFICATIONS

Packing Capacity :	250 GM/ 500 GM/ 1 KG
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Item :	Multifilm Laminated Standy Pouches
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Gusset :	At Bottom
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Raw material make /grade :

Polyester- Plain (PET)	Jindal, PR Grade or equivalent
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Poly Granules- Metalocene (MIC)	Dowlex Grade or equivalent (Metalocene Grade Milky White Poly)
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Ink :	Sakata, Lamitop or equivalent
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Adhesives :	Henkel, 2511 Grade
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Size:

S.N.	Product	Capacity	Laminates	Size (in MM)
1	MN DOT	250 gm	12 Mic PET + 85 Mic Milky White Poly	150 mm x 240 mm x 40 mm (Gusset)
2	MN DOT	500 gm	12 Mic PET + 90 Mic Milky White Poly	180 mm x 290 mm x 40 mm (Gusset)
3	MN DOT	1 kg	12 Mic PET +100 Mic Milky White Poly	220 mm x 300 mm x 50 mm (Gusset)
4	MN DTB	1 kg	12 Mic PET +100 Mic Milky White Poly	190 mm x 300 mm x 40 mm (Gusset)
5	ZN EDTA 12%	250 gm	12 Mic PET + 100 Mic Milky White Poly	140 mm x 205 mm x 40 mm (Gusset)
6	ZN EDTA 12%	500 gm	12 Mic PET +110 Mic Milky White Poly	180 mm x 245 mm x 40 mm (Gusset)
7	ZN EDTA 12%	1 kg	12 Mic PET +120 Mic Milky White Poly	200 mm x 275 mm x 50 mm (Gusset)
8	FE EDTA 12%	250 gm	12 Mic PET + 100 Mic Milky White Poly	140 mm x 205 mm x 40 mm (Gusset)
9	FE EDTA 12%	500 gm	12 Mic PET +110 Mic Milky White Poly	180 mm x 245 mm x 40 mm (Gusset)
10	FE EDTA 12%	1 kg	12 Mic PET +120 Mic Milky White Poly	200 mm x 275 mm x 50 mm (Gusset)

Parameters	Value	Tolerance
Dimensions	As per Product	" +/- 5mm
Total Thickness	142 micron	+/- 5%
Total GSM	138 GSM	+/- 5%
Seal Area	10 TO 15 mm	" +/- 1

Side Seal	Should be proper
Seal Strength	min 2 kg/25mm
Bond Strength	min 300 TO 400 gm/25mm
Pouch Opening	Should be proper
Printing	As Approved by MAL, consider 7-9 color design in each variant.

Sealing :	Three side sealed, open at Top, Bottom Gusset
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Printing :	Multi Colour Rotogravure printing as per our approved design,
	Printing will be Rotogravure as per Item specs , design and printing matter as approved by our Job Controller. Requisite design on CD / Artwork will be provided by us at our cost. Proofing / Sample will be approved by our Job Controller before commencement of mass production. Requisite Electronic cylinders will have to be sourced by you and its cost should be included in the unit price of the pouches

Pouch Quantity

Annex 'C'

Approx. Qty for 3 years

Sr No	Product	Size in MM	Quantity in nos. for 2023-24	Quantity in nos. for 2024-25	Quantity in nos. for 2025-26
	1 kg Pouch- Foliar				
1	19:19:19 All	140 (W) X 270 (H) X 2 X 80 (G)	750,000	900,000	1,080,000
2	MAP (12:61:0)		400,000	480,000	576,000
3	MKP (0:52:34)		400,000	480,000	576,000
4	KNO3 (13:0:45)		300,000	360,000	432,000
5	SOP (0:0:50)		50,000	60,000	72,000
6	Calcium Nitrate (CaNo3)		100,000	120,000	144,000
7	Magnesium Sulphate (MgSo4)		50,000	60,000	72,000
8	13:40:13		200,000	240,000	288,000
9	20:20:20		50,000	60,000	72,000
10	Flowering Special (9:27:18+TE)		150,000	180,000	216,000
11	Vegetable Special (15:25:10+TE)		150,000	180,000	216,000
			2,600,000	3,120,000	3,744,000
	Zn EDTA Pouch				
1	ZN 250 gm Imp/ Dom	140 (W) x 205 (H) x 2 x 40 (G)	40,000	48,000	57,600
2	ZN 500 gm Imp/ Dom	180 (W) x 245 (H) x 2 x 40 (G)	30,000	36,000	43,200
3	ZN 1 kg Imp/ Dom	200 (W) x 275 (H) x 2 x 50 (G)	30,000	36,000	43,200
			100,000	120,000	144,000
	Fe EDTA Pouch				
1	Fe 250 gm Imp/ Dom	140 (W) x 205 (H) x 2 x 40 (G)	40,000	48,000	57,600
2	Fe 500 gm Imp/ Dom	180 (W) x 245 (H) x 2 x 40 (G)	30,000	36,000	43,200
3	Fe 1 kg Imp/ Dom	200 (W) x 275 (H) x 2 x 50 (G)	30,000	36,000	43,200
			100,000	120,000	144,000
	DOT / DTB				
1	DOT 250 gm	150 (W) x 240 (H) x 2 x 40 (G)	40,000	48,000	57,600
2	DOT 500 gm	180 (W) x 290 (H) x 2 x 40 (G)	30,000	36,000	43,200
3	DOT 1 kg	220 (W) x 300 (H) x 2 x 50 (G)	30,000	36,000	43,200
4	DTB 1 kg	190 (W) x 300 (H) x 2 x 40 (G)	30,000	36,000	43,200
			130,000	156,000	187,200
		Grand Total --	2,930,000	3,516,000	4,219,200

Cost Sheet Format
UNIT PRICE BREAKUP

Annex 'D'

Sr No	Details	RM Rate per Kg	RM Qty. Per KG	Amount	RM Qty. Per Pouch (in gms)	WSF poly Pouch Per Pouch Rate
(A)	Raw Material Price:					
1	Polyester / PET					
2	POLY					
	Sub Total (A)					
(B)	Conversion Cost :					
1	Labor Charges					
2	Ink					
3	Adhesive					
4	Other Chemicals					
5	Wastage					
6	Contribution / Profit					
	Sub Total (B)					
(C)	Total Price (A) + (B)					
(D)	Freight					
(E)	Stand up Charges (If applicable)					
	Total Unit Price (C+D+E)					
	<u>No. of Pouch in 1 KG</u>					

* Rates quoted above are as per scope mentioned in your RFQ Dt.10.08.2023

* We confirm acceptance to all the terms and conditions mentioned in your RFQ Dt 10.08.2023

* Rates quoted above shall remain fixed for the Contract validity period of October 2023 to September 2026